## smartWare - the ultimate box hardware



## smartWare - manufacture, quality, pricing and discounts:

The manufacture of the box hardware I offer, *smart*Ware, is extremely exacting and doesn't lend itself to mass production. In my search for the highest standards of quality, consistency and supply that I demand for myself and my customers, and despite the temptation to go to the far east, I've alway been determined to support British companies. Consequently I've worked long and hard with a number of UK manufacturers in my determination to arrive at the superb, sought after hardware that *smart*Ware is today.



Following the precision CNC machining of the individual parts from solid brass and stainless steel, there's much hand work involved to polish and assemble the completed items. This is done in small batches with the utmost care by **TMX Engineering Ltd**., a small, family-run precision engineering company based in Brandon, Suffolk, UK. Every stage of the process is carefully monitored to maintain the exacting tolerances needed to ensure that *smart***Ware** is simply the ultimate box hardware - unrivalled in consistency, finish, quality, design and function.



Because *smart*Ware is expensive to produce the discounts I can offer for larger orders are very modest. This high cost of manufacture is also why I don't sell through retail or any third party - adding a retail markup would necessarily increase the price beyond what most would pay. This ensures that a higher proportion of the price you pay goes into the actual item you're buying, and not into admin/markup/ third-party profit.

I supply all my customers direct, wherever they are on the planet, so all items are available for delivery worldwide direct from *smart*Boxmaker.com